



DEFENSE LOGISTICS AGENCY LAND & MARITIME SMALL BUSINESS

[DLA Land & Maritime \(L&M\)](#) is the land and maritime supply chain manager for DLA and is headquartered in Columbus, Ohio. L&M provides land weapon systems and maritime weapon systems support to the defense community and other governmental customers.

DLA L&M supports more than 1,400 weapon systems and is the material manager for 2.1 million national stock number items, industrial retail supply and depot-level reparable (DLR) acquisitions. It awards over 700 thousand contracts annually and handles more than 6 million orders on a yearly basis.

Positioned alongside its military customers, DLA Land manages DLR procurement operations in Warren, Michigan and Aberdeen, Maryland. DLA Maritime manages the DLR procurement operations at Mechanicsburg, Pennsylvania and industrial support activities at Naval Shipyards located in Norfolk, Virginia; Puget Sound, Washington; Portsmouth, Maine; and Pearl Harbor, Hawaii. Learn more about L&M at www.dla.mil/LandandMaritime.



WHAT DOES DLA LAND & MARTIME PROCURE?

LAND	MARITIME
	
<ul style="list-style-type: none">• Wheeled Vehicle Components• Tracked Vehicle Components• Specialized Batteries• Nuts and Washers• Converters	<ul style="list-style-type: none">• Valves / Hardware• Fluid Handling• Electronics• Motors• Packing / Gaskets

L&M also purchases some of the [consumable hardware](http://www.dla.mil/What-DLA-Offers/Consumable-Hardware) (www.dla.mil/What-DLA-Offers/Consumable-Hardware) items such as o-rings, and knobs and pointers.

Product and Service Search

Use the [Product and Service Search tool](#) to search and sort products and services a Supplier can supply to the Government. These products and services are categorized by the Major Subordinate Commands (i.e. Aviation, Land and Maritime, etc.) that manage the supply chain, and a Supplier can use the information to determine a pathway to which primary DLA supply chains (i.e. MSCs) need the material or service.

WHERE TO FIND PROCUREMENT OPPORTUNITIES

DLA L&M conducts most of its business electronically through the DLA Internet Bid Board System (DIBBS). DIBBS is a web-based bid board that allows suppliers to search for, view, and submit secure quotes on Requests for Quotations (RFQs), search and view Request for Proposals (RFPs), and view awards for DLA items of supply. Most of L&M's solicitations are posted on the DIBBS bid board at www.dibbs.bsm.dla.mil.



Explore DLA's Supplier Pathway Program's Getting Started page specific for DLA Land and Maritime supply chain. It provides the steps on how to do business with the supply chain to include what type of certifications you will need and opportunity routes you can take to become a supplier. Visit: <https://www.dla.mil/Small-Business/Getting-Started/#land-and-maritime>

All procurements opportunities over \$25,000 are publicized on the Federal Contract Opportunities website at SAM.gov and you can search for DLA L&M's opportunities and notices in SAM.gov using the following codes:



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Site	Department of Defense Activity Address Code (DoDAAC)			
Aberdeen, Maryland	SPRBL1			
Albany, New York	SPRAL1			
Columbus, Ohio	SPE7L*	SPE7M*	SPM7LX	
Mechanicsburg, Pennsylvania	SPRMM1			
Norfolk, Virginia	SPMYM1			
Pearl Harbor, Hawaii	SPMYM4			
Portsmouth, Virginia	SPMYM3			
Puget Sound, Washington	SPMYM2			
Warren, Michigan	SPRDL1			

MAJOR SPEND PATTERN FISCAL YEAR (FY) 2024 (All Dollars)

Source: SAM.gov

NAICS Code	NAICS Description	NAICS Dollars Obligated
Grand Total DLA Land FY24		\$3,424,806,175
334511	SEARCH, DETECTION, NAVIGATION, GUIDANCE, AERONAUTICAL, AND NAUTICAL SYSTEM AND INSTRUMENT MANUFACTURING	\$641,691,912
334419	OTHER ELECTRONIC COMPONENT MANUFACTURING	\$231,345,445
493190	OTHER WAREHOUSING AND STORAGE	\$169,038,283
332510	HARDWARE MANUFACTURING	\$157,053,983
332994	SMALL ARMS, ORDNANCE, AND ORDNANCE ACCESSORIES MANUFACTURING	\$141,221,631
333618	OTHER ENGINE EQUIPMENT MANUFACTURING	\$136,640,071
336390	OTHER MOTOR VEHICLE PARTS MANUFACTURING	\$131,992,006
336992	MILITARY ARMORED VEHICLE, TANK, AND TANK COMPONENT MANUFACTURING	\$128,475,016
326211	TIRE MANUFACTURING (EXCEPT RETREADING)	\$119,005,548
333613	MECHANICAL POWER TRANSMISSION EQUIPMENT MANUFACTURING	\$105,824,277

NAICS Code	NAICS Description	NAICS Dollars Obligated
Grand Total DLA Maritime FY24		\$2,155,393,180
332911	INDUSTRIAL VALVE MANUFACTURING	\$213,866,987
334419	OTHER ELECTRONIC COMPONENT MANUFACTURING	\$133,398,802
336413	OTHER AIRCRAFT PARTS AND AUXILIARY EQUIPMENT MANUFACTURING	\$104,737,911
332996	FABRICATED PIPE AND PIPE FITTING MANUFACTURING	\$86,377,546
334220	RADIO AND TELEVISION BROADCASTING AND WIRELESS COMMUNICATIONS EQUIPMENT MANUFACTURING	\$76,854,884
334417	ELECTRONIC CONNECTOR MANUFACTURING	\$75,035,453
332999	ALL OTHER MISCELLANEOUS FABRICATED METAL PRODUCT MANUFACTURING	\$68,925,151
333996	FLUID POWER PUMP AND MOTOR MANUFACTURING	\$68,425,067
333998	ALL OTHER MISCELLANEOUS GENERAL PURPOSE MACHINERY MANUFACTURING	\$54,408,573
335312	MOTOR AND GENERATOR MANUFACTURING	\$53,971,764

Training Opportunities Calendar Year (CY) 2025



Virtual Training, Knowledge, and Opportunities (TKO) Seminars are collective and/or individual sessions that teach vendors how to START doing business with DLA. Vendors learn how to find open solicitations, how to submit a quote through DIBBS, and the procedures for viewing/downloading drawings. There are also many other relevant topics of discussion. The courses are designed for dealers, distributors, and manufacturers, but NOT a company that provides "services." All sessions are free.

Register at www.dla.mil/Small-Business/Resources/Outreach-Calendar/

DLA L&M SMALL BUSINESS OFFICE CONTACT INFO

Submit an inquiry for assistance within the DLA Small Business Programs Office Contact Inquiry option. Choose Land and Maritime in the "Which Buying Organization do you need assistance with?" field at www.dla.mil/Small-Business/Contact/.

Additional information and resources can be found on the DLA Small Business website
www.dla.mil/smallbusiness

